



RIJEKA, CROATIA MAY 6TH -11TH 2019



CONTACTS

- GET 6 ECTS
- MEET PEOPLE
- GAIN PRACTICAL AND ACADEMICAL EXPERIENCE FOR FUTURE CAREER
- ENJOY YOURSELF

Ivana Filipovića 4,
51000 Rijeka, Croatia
Phone: +38551355111
Fax: +38551212268

ibw@efri.hr
tomislavgalovic.com
daniijela.ujcic@efri.hr
+38551355182
tomislav.galovic@efri.hr
+38551355155
<http://bit.ly/efriibw>



UNIVERSITY OF RIJEKA
**FACULTY OF ECONOMICS
AND BUSINESS**



**EFRI
IBW**





The **lecturer** is Assistant Professor Tomislav Galović, PhD. He lectures several subjects including Business Negotiation, International Business 1, International Business 2 and many more. He is researcher in scientific and professional projects, and author of two books, several book chapters, various scientific and professional papers. Participates in many international conferences and courses.



6 DAYS OF LEARNING EXPERIENCE OFFER:

- LECTURES
- WORKSHOPS
- ENTERTAINMENT

*WE PROVIDE INDIVIDUAL AND GROUP STUDENT DISCOUNTS!

**COVERS LECTURES, WORKSHOPS, STUDY MATERIALS, REFRESHMENTS, INTERNET ACCESS, ENTERTAINMENT PROGRAMME AND BUS CITY TRANSPORTATION

**INVEST IN YOURSELF!
GET 6 ECTS!
HAVE FUN!
DISCOUNTS!***
ONLY 199€!**

OFFICIAL PROGRAMME:

- MODULE 1. Business negotiation
- MODULE 2. Communication in business negotiation
- MODULE 3. International negotiation
- MODULE 4. Participant's presentations and assignments



Unformal part includes leisure activities (beach and special international nights with partying) and possible company visits, excursions. After finishing workshops, participants will be awarded with 6 ECTS credits***.

***NUMBER OF ECTS CREDITS DEPENDS UPON AUTONOMOUS DECISION OF STUDENT'S UNIVERSITY.

